# **DRAFT International Certified Crop Adviser (ICCA)**

## Strategic Plan 2023-2025



### **ICCA Mission**

The International Certified Crop Adviser (ICCA) Program validates the credentials of professional crop advisers by upholding standards for knowledge, experience, ethics and continuing education.

#### **ICCA Vision**

The International Certified Crop Adviser (ICCA) Program is the globally recognized certification held by professional crop advisers establishing their leadership role in the responsible management of agricultural production systems.

#### **ICCA Goals**

GOAL A: Promote the value of the CCA Certification.

**GOAL B:** Increase collaboration with key stakeholders to grow the recognition of CCAs as leaders in the industry and provide a bridge between science, production and certification end-users.

GOAL C: Recognize stakeholders' support of the ICCA program.

**GOAL D:** Increase Participation of CCA's in local, national and international boards and committee activities.

**GOAL A:** Promote the value of the CCA Certification.

*Objective* #1: Maintain robust marketing effort around the awareness of the ICCA program. Strategies:

- 1. Develop marketing plan for farmers, encouraging cooperation with grower and commodity groups for promotion of CCA.
- 2. Expand relationships with employers.
- 3. Expand relationships with universities, community colleges, tech schools, etc. through student exams and candidate status program and enhanced outreach.

*Objective #2:* Ensure the use of emerging information delivery technologies.

Strategies:

- 1. Keep current on available social media sites to advertise available CEUs and find new opportunities to promote CCA.
- 2. Look for new and innovative remote learning opportunities.

*Objective #3:* Promote the value of certification to CCAs.

Strategies:

- 1. Engage CCAs in processes to provide assurance of environmental quality to consumers and the public.
- 2. Communicate the benefits of ASA membership, relationship and resources to CCAs.
- 3. Promote CCA program to practicing agronomist members of ASA.
- 4. Communicate the ROI for CCAs.
- 5. Enhance visibility of CCAs in appropriate media outlets.

**GOAL B:** Increase collaboration with key stakeholders to grow the recognition of CCAs as leaders in the industry, provide a bridge between science, production and end users.

*Objective* #1: Identify stakeholders by:

- a. Science
- b. Production
- c. End users

*Objective* #2: Develop and implement a plan on how to effectively work with stakeholders for a mutually beneficial relationship.

*Objective #3:* Evaluate the effectiveness and value of stakeholders that approach the ICCA Program.

*Objective* #4: Continue to work with and expand alliances with the American Society of Agronomy (ASA) and third-party education programs.

Strategies:

1. Reach out and work with universities, researchers, extension, and industry to expand CEU opportunities to maintain current and relevant science.

#### **GOAL C:** Recognize stakeholders' support of the ICCA program.

*Objective* #1: Develop a recognition plan for employers, academic institutions, and government agencies as appropriate.

**GOAL D:** Increase participation of CCAs in local, national and international boards and committee activities.

*Objective #1:* Investigate and develop if needed a CCA focused Congressional Visits Day. Strategies:

1. Charge ICCA Policy Committee with completing objective 1.

*Objective #2:* Investigate and develop if determined viable a CCA focused annual meeting. Strategies:

1. Form a task force to perform this function.